



## COURSE DESCRIPTION CARD - SYLLABUS

Course name

Managing International and Network Corporations

### Course

Field of study

Year/Semester

Engineering Management

2/3

Area of study (specialization)

Profile of study

The enterprise management of the future

general academic

Level of study

Course offered in

Second-cycle studies

Form of study

Requirements

full-time

elective

### Number of hours

Lecture

Laboratory classes

Other (e.g. online)

30

Tutorials

Projects/seminars

15

### Number of credit points

1

### Lecturers

Responsible for the course/lecturer:

Responsible for the course/lecturer:

Dr inż. Edmund Pawłowski

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Faculty of Engineering Management

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### Prerequisites

Enterprise management

### Course objective

providing knowledge of the theory of managing a multinational company and network companies, acquiring practical skills in analysing and designing strategies and operational standards for managing international operations

### Course-related learning outcomes

Knowledge

has in-depth knowledge of methods and tools for modelling information and decision-making processes



has an extended knowledge of the subject of contextual sciences in relation to management sciences and ergological sciences and the research methods applied in them, as well as of the common and specific conceptual apparatus in relation to management sciences and technical sciences

has knowledge of the links existing in network organisations (corporations, holdings, clusters, etc.) and in-depth knowledge of organisational relations between organisational units of the enterprise and virtual units

has in-depth knowledge of the methods of obtaining data on the behaviour of market participants

#### Skills

potrafi wykorzystać wiedzę teoretyczną do opisu i analizowania przyczyn i przebiegu procesów i zjawisk społecznych (kulturowych, politycznych, prawnych, gospodarczych) oraz potrafi formułować własne opinie i dobierać krytycznie dane i metody analiz

has the ability to apply the acquired knowledge in various scopes and forms, extended by a critical analysis of the effectiveness and usefulness of the applied knowledge

is able to correctly interpret and explain social, cultural, political, legal, economic phenomena) and mutual relations between social phenomena

#### Social competences

is aware of the interdisciplinary knowledge and skills needed to solve complex problems of the organisation and the need to create interdisciplinary teams

is able to make a substantive contribution to the preparation of social projects and manage projects arising from them

potrafi inicjować działania na rzecz projektów społecznych

#### Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

Wiedza z wykładów jest weryfikowana w trakcie sprawdzianu pisemnego. Sprawdzian pisemny w dwóch wersjach: 1/ 5 pytań otwartych, 2/ 10 pytań testowych wielokrotnego wyboru. Maksymalna liczba punktów = 100. Ocena pozytywna od 65 pkt.

Wiedza z ćwiczeń jest weryfikowana poprzez obronę projektu

#### Programme content

-The specifics of the international and global company environment. Levels of building the strategy of an international company; competences and decision-making problems. Strategies at the corporate level; strategic orientation and development policy. Strategies at the level of SJB; strategies of entering foreign markets and competition strategies. Functional strategies and management of international operations; marketing strategies, research and development strategies, technical and production strategies, procurement strategies, financial strategies, human resources strategies, organizational strategies. Case



studies. Draft strategies and operating standards for large and small international and network companies

### Teaching methods

1. lecture: Monographic lecture, case studies
- 2 Exercises: multimedia presentation illustrated with examples given on the board and project execution

### Bibliography

#### Basic

1. Branowski M., Pawłowski E., Trzcieliński S., Przedsiębiorstwo międzynarodowe, Wydawnictwo Politechniki Poznańskiej, poznań 2013
2. Czinkota M.R., Ronkainen I.A., Moffett M.H., International business, Thomson, USA, 2005
2. Rozkwitalska M., Zarządzanie międzynarodowe, Difin, Warszawa, 2007
3. Rymarczyk J., Internacjonalizacja i globalizacja przedsiębiorstwa, PWE, Warszawa, 2004
4. Sowa K., Strategie konkurencji korporacji ponadnarodowych, ., Difin, Warszawa, 2006

#### Additional

1. Fonfara K., Gorynia M., Najlepszy E., Schroeder J, Strategie przedsiębiorstw w biznesie międzynarodowym, Wydawnictwo AE w Poznaniu , Poznań, 2000

### Breakdown of average student's workload

	Hours	ECTS
Total workload	50	1,0
Classes requiring direct contact with the teacher	45	1,0
Student's own work (literature studies, preparation for laboratory classes/tutorials, preparation for tests/exam, project preparation) <sup>1</sup>	5	0,0

<sup>1</sup> delete or add other activities as appropriate